

Course List

Learn more about educational offerings available by visiting healthtrainu.com or giving us a call at (833) 875-6338.





Thank you for your interest in HealthTrainU[™]! The following course list includes current HealthTrainU offerings and any CEC/CEU that comes with successful completion of each course.

All HealthTrainU courses were written for providers, by providers and offer students the ability to learn at their own pace. This customizable learning management system allows students and administrators to maintain, track, test, and report all continuing education in one place.

HealthTrainU is a product of ACHCU, the educational division of Accreditation Commission for Health Care (ACHC). To learn more about HealthTrainU and how to get started, visit us online at https://www.healthtrainu.com/ or give us a call at (833) 875-6338.

We look forward to helping your organization with its educational needs.

Sincerely,
Mike McKillip
HealthTrainU Program Manager
MMcKillip@achc.org



| COURSE# | HEALTHTRAINU™ COURSES | ACHC STANDARD | ACHC APPROVED | RESNA/ NRRTS ACCEPTED | IACET APPROVED | AARC ACCEPTED | ABC ACCEPTED | CEU/CRCE HOURS |
|-------------|---|--------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| | E Specialist (CDME) | | | | | | | |
| CDME101 | CDME Practice Management | DRX2-9A | √ | | \bigcirc | | | 0.3/180 Min |
| CDME102 | CDME Product/Supply Selection | DRX4-2B DRX4-5C | \bigcirc | | \bigcirc | | | 0.3/180 Min |
| CDME103 | CDME Client Interaction | DRX2-5A & C | \bigcirc | | \bigcirc | | | 0.2/145 Min |
| Complex Reh | ab Technician Training | | | | | | | |
| CRTECH101 | Complex Rehab Tech – Introduction and Overview | | \bigcirc | N | \bigcirc | | | 0.2/120 Min |
| CRTECH201 | Complex Rehab Tech – Anatomy and Physiology for Rehab – Terms and Principles | | \bigcirc | N | \bigcirc | | | 0.3/180 Min |
| CRTECH301 | Complex Rehab Tech – Manual Wheelchairs | | \bigcirc | N | \bigcirc | | | 0.3/180 Min |
| CRTECH401 | Complex Rehab Tech – Power Wheelchairs | | \bigcirc | N | \bigcirc | | | 0.4/240 Min |
| CRTECH501 | Complex Rehab Tech – In the Home | | \bigcirc | N | \bigcirc | | | 0.2/120 Min |
| Customer Se | | | | | | | | |
| CS101 | Quality Customer Service | | | | | | | 0.2/20514: |
| | · ' | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| CS102 | Telephone Courtesy and Customer Service | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| CS103 | Grief: Its Impact on Your Customers and You | | \bigcirc | | \bigcirc | | | 0.2/105 Min |

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|---------|---|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| CS104 | Taking the Customer's Perspective | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| CS106 | Customer Service: Fast Facts | | (1) | | \bigcirc | | | 0.2/105 Min |
| CS107 | Common Courtesy and Professionalism in the Home | DRX2-4B | \bigcirc | | \bigcirc | | | 0.1/60 Min |
| CS401 | Customer Service Refresher | | ② | | \bigcirc | | | 0.2/135 Min |

| Driver Deli | very Technician | | | | | | |
|-------------|---|---|-------------|----|------------|--|-------------|
| DDT101 | Driver/Delivery Technician – Fast Facts | DRX2-2C DRX4-2F | ② | | ② | | 0.2/135 Min |
| DDT102 | Infection Control – Video | DRX4-2C & D DRX7-1A DRX7-2A DRX7-12D | \bigcirc | | \bigcirc | | 0.2/100 Min |
| DDT103 | Home & Environment Assessment – Video | DRX7-2A & B DRX7-12D | ② | RN | ② | | 0.2/100 Min |
| DDT121 | Manual Wheelchairs – Video | | (1) | N | \bigcirc | | 0.2/135 Min |
| DDT131 | Comprehensive O2 Service – Video | | \bigcirc | | \bigcirc | | 0.2/135 Min |
| DDT132 | Patient Education and Instruction | | \bigcirc | | \bigcirc | | 0.2/135 Min |
| DDT133 | Oxygen Transport and Tracking | DRX4-2F DRX7-5B DRX7-6A&B | \bigcirc | | \bigcirc | | 0.2/135 Min |

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|-------------|--|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| DDT301 | Driver/Delivery Technician Refresher, including Wheelchairs | | \bigcirc | | \bigcirc | | | 0.2/135 Min |
| DDT302 | Driver/Delivery Technician Refresher, including Oxygen | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| DDT401 | Driver/Delivery Technician Refresher, including Wheelchairs and Oxygen | | ② | | \bigcirc | | | 0.2/150 Min |
| Durable Med | ical Equipment | | | | | | | |
| DME101 | Mobility Aids: Crutches and Canes | | \bigcirc | | \bigcirc | | 1 | 0.1/60 Min |
| DME102 | Mobility Aids: Walkers | | \bigcirc | | \bigcirc | | 1 | 0.1/60 Min |
| DME103 | Aids for Activities of Daily Living | | 4 | | \bigcirc | | 1 | 0.1/60 Min |
| DME104 | AFO Orthotics | DRX3-4A | \bigcirc | | \bigcirc | | 1.25 | 0.1/60 Min |
| DME105 | Orthotics Overview | DRX3-4A | \bigcirc | | \bigcirc | | 1.50 | 0.1/75 Min |
| DME301 | The Diabetic Foot: An Overview | | \bigcirc | | \bigcirc | | 1.25 | 0.1/60 Min |
| Emergency P | reparedness | | | | | | | |
| EMP101 | Emergency Preparedness – Basic First Aid | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| EMP105 | Emergency Preparedness – A Fire Prevention Plan | DRX7-5B | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| EMP201 | Emergency Preparedness – Workplace Violence Prevention | DXR7-4A & C | 4 | | (| | | 0.2/105 Min |
| EMP202 | Emergency Preparedness – An Overview of Opioids | | \bigcirc | | \bigcirc | | | 0.1/75 Min |

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|-------------|---|--------------------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| EMP301 | Emergency Preparedness – An Emergency Action Plan | DRX7-4A & C DRX7-5B | \bigcirc | | \bigcirc | | | 0.2/90 Min |
| EMP401 | Emergency Preparedness – Disaster Preparedness | DRX7-4C DRX7-5B DRX7-12E | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| Home Health | | | | | | | | |
| HH162 | DMEPOS Product/Supply Selection: Information for Home Health Providers | | \bigcirc | | | | | 2.75 CEC/165 Min |
| HH226 | Customer Service: Fast Facts for Home Health | | \bigcirc | | | | | 1.75 CEC/105 Min |
| HH232 | Quality Customer Service for Home Health | | \bigcirc | | | | | 1.25 CEC/75 Min |
| HH234 | Telephone Courtesy and Customer Service for Home Health | | \bigcirc | | | | | 1.5 CEC/90 Min |
| HH236 | Grief: Its Impact on Home Health | | \bigcirc | | | | | 1.5 CEC/90 Min |
| HH238 | Taking the Home Health Customer's Perspective | | \bigcirc | | | | | 1.25 CEC/75 Min |
| HH240 | Common Courtesy and Professionalism for Home Health in the Home | | \bigcirc | | | | | 1.0 CEC/60 Min |
| HH251 | Durable Medical Equipment/Home Medical Equipment in the Home Health Environment | | \bigcirc | | | | | 1.75 CEC/105 Min |
| HH253 | Rehab Equipment in the Home Health Environment | | \bigcirc | | | | | 1.75 CEC/105 Min |
| HH255 | Respiratory Equipment in the Home Health Environment | | \bigcirc | | | | | 1.25 CEC/75 Min |

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|---------|---|-----------------------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| HH360 | Understanding COPD for Home Health | | \bigcirc | | | | | 1.25 CEC/75 Min |
| HH362 | Dementia and Alzheimer's Disease | | \bigcirc | | | | | 1.50 CEC/90 Min |
| HH452 | Developing an Emergency Preparedness Program (EPP) for Home Health | DRX7-4A & C DRX7-5 DRX7-12E | ② | | | | | 1.25 CEC/75 Min |
| HH454 | Preventing Workplace Violence in Home Health | | \bigcirc | | | | | 1.75 CEC/105 Min |
| HH456 | Fire Prevention Planning for Home Health Agencies | DRX7-5B | \bigcirc | | | | | 1.25 CEC/75 Min |
| HH462 | Fall Prevention Strategies for Home Health Agencies | | \bigcirc | | | | | 1.0 CEC/60 Min |
| HH512 | Respect, Confidentiality, and Patient Rights for Home Health | | \bigcirc | | | | | 1.25 CEC/75 Min |
| HH514 | Safety and Readiness in the Home Health Environment | | \bigcirc | | | | | 1.0 CEC/60 Min |
| HH520 | Compliance in the Home Health Industry: Medicare | | √ | | | | | 1.75 CEC/105 Min |
| HH522 | Infection Control and Air/Blood-Borne Pathogens for Home Health | DRX7-12D | \bigcirc | | | | | 1.75 CEC/105 Min |
| HH532 | Cultural Diversity and Communication/Language Barriers in Home Health | | ② | | | | | 1.25 CEC/75 Min |
| HH540 | Quality Assurance and Performance Improvements (QAPI) in Home Health | | ② | | | | | 1.25 CEC/75 Min |
| HH556 | Ethics and the Law for Healthcare Professionals | | \bigcirc | | | | | 1.0 CEC/60 Min |



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|-------------|---|-------------------------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| Home Medica | al Equipment | | | | | | | |
| HME103 | Understanding Medicare and Medicaid | | \bigcirc | RN | \bigcirc | | | 0.1/75 Min |
| HME104 | An Overview of Reimbursement and Managed Care | | \bigcirc | | \bigcirc | | | 0.2/90 Min |
| HME105 | An Overview of HME and Its Players | | \bigcirc | RN | \bigcirc | | | 0.2/120 Min |
| HME110 | National Patient Safety Goals | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| HME130 | ACHC Annual Review | DRX4-2C-D DRX7-1A DRX7-2A & B | √ | | \bigcirc | | | 0.1/75 Min |
| HME150 | Overview of the Globally Harmonized System | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| HME201 | Anatomy and Physiology Fast Facts: An Overview | | \bigcirc | RN | \bigcirc | | | 0.1/60 Min |
| HME202 | Disabilities and Diseases – Pediatric Onset | | \bigcirc | RN | \bigcirc | | | 0.2/120 Min |
| HME203 | Disabilities and Diseases – Early Adult (20-50) Onset | | \bigcirc | RN | \bigcirc | | | 0.1/90 Min |
| HME204 | Disabilities and Diseases – Later Adult (50+) Onset | | \bigcirc | RN | \bigcirc | | | 0.2/105 Min |
| HME205 | Disabilities and Diseases – Sudden Onset | | \bigcirc | RN | \bigcirc | | | 0.1/60 Min |
| HME206 | Disabilities and Diseases – Respiratory | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| HME208 | Dementia: An Overview | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| HME305 | Infusion and Enteral Therapy | | \bigcirc | | \bigcirc | | | 0.1/60 Min |

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|---------|--|---------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| HME310 | Basic Durable Medical Equipment/Home Medical Equipment | | \bigcirc | AN | \bigcirc | | | 0.2/105 Min |
| HME311 | Rehab Equipment | DRX4-2B | (| AN | \bigcirc | | | 0.2/105 Min |
| HME312 | Respiratory Equipment | DRX2-10A DRX4-2B | ② | | \bigcirc | | | 0.1/75 Min |

| Compliance | Courses | | | | |
|------------|---|--|------------|------------|-------------|
| HME401 | Respect, Confidentiality, and Patient Rights | DRX2-2B | ② | 4 | 0.1/75 Min |
| HME402 | Infection Control and Air/Blood-Borne Pathogens | DRX4-2C & D DRX7-1A DRX7-2A | \bigcirc | \bigcirc | 0.2/90 Min |
| HME403 | Ergonomics in the Office | DRX7-2A | ② | ② | 0.1/60 Min |
| HME404 | Ergonomics in the Warehouse: Back Safety | DRX7-2A | ② | 4 | 0.1/60 Min |
| HME405 | Hazardous Materials | DRX7-6A & B DRX7-12D | ② | \bigcirc | 0.1/60 Min |
| HME406 | Safety and Readiness at the Workplace | DRX7-2A DRX7-4A & C DRX7-5B DRX7-6A & B | ② | \bigcirc | 0.1/60 Min |
| HME407 | Preventing Sexual and Other Harassment | DRX1-7A & B DRX2-3A | ② | \bigcirc | 0.2/105 Min |



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|----------------|--|--|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| HME408 | Compliance in the HME Industry: Medicare | DRX1-7A & B DRX2-2C DRX2-4B & C DRX2-9A | \checkmark | | \bigcirc | | | 0.2/120 Min |
| HME412 | Recognizing and Combating Fraud, Waste, and Abuse | DRX2-9A | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| HME413 | HIPAA, HITECH, and the Omnibus Rule of 2013 | DRX2-2B DRX2-5A & C | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| HME414 | Recognizing and Responding to Abuse | DRX2-3A | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| HME415 | Identifying Elder and Child Abuse | DRX2-3A | \bigcirc | | \bigcirc | | | 0.1/60 Min |
| HME419 | An Overview of Ethics | DRX1-7A & B DRX2-2C DRX2-7A | \bigcirc | | \bigcirc | \bigcirc | | 0.1/60 Min |
| HME421 | Cultural Diversity and Communication/Language Barriers | DRX2-7A DRX2-8A&B | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| HME423 | HIPAA, Cybersecurity, and You | DRX2-2B DRX2-5A & C | ② | | \bigcirc | | | 0.1/60 Min |
| HME426 | The False Claims Act | DRX1-7A & B DRX2-9A | ② | | | | | |
| Annual Reviews | | | | | | | | |
| HMFann | Annual Review | | | | | | | 0.2/105 Min |

| Annual Revie | Annual Reviews | | | | | | | | |
|--------------|--|------------|----------|------------|--|--|--|--|--|
| HME900 | HME900 Annual Review ② ① 0.2/105 Min | | | | | | | | |
| HME901 | Safety Issues Annual Review | \bigcirc | Ø | 0.2/90 Min | | | | | |

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|-----------|--|---------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| HME904 | Recognizing and Responding to Abuse Annual Review | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| HME911 | HME Professional Annual Review | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| HME912 | Warehouse Professional and Repair Technician Annual Review | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| HME919 | Foundations for Management and Clinicians Annual Review | | \bigcirc | | \bigcirc | | | 0.2/150 Min |
| Managemen | | | | | | | | |
| MGT101 | Overview of Management in HME | | \bigcirc | | \bigcirc | | | 0.3/195 Min |
| MGT102 | Leadership – An Introduction | | \bigcirc | | \bigcirc | | | 0.2/135 Min |
| MGT103 | Leadership, Management, and Motivation | | (| | \bigcirc | | | 0.2/105 Min |
| MGT104 | Managing Conflict in the Workplace | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| MGT105 | Effective Management of Meetings | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| MGT201 | Introduction to Employment Law | DRX2-8B | \bigcirc | | \bigcirc | | | 0.2/135 Min |
| MGT202 | Human Resources Management in HME | DRX4-2B DRX4-11C | 4 | | \bigcirc | | | 0.3/180 Min |
| MGT203 | A Layperson's Guide to Law in the HME Industry | DRX4-1A | \bigcirc | | \bigcirc | | | 0.3/165 Min |
| MGT301 | Business Planning | DRX3-1A | ② | | \bigcirc | | | 0.2/105 Min |
| MGT302 | Managing by the Numbers | | | | \bigcirc | | | 0.3/165 Min |

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|--------------|---|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| Repair Techn | ician | | | | | | | |
| MRT101 | Multimeters | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| MRT105 | Manual Wheelchair Repair | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| MRT201 | Power Wheelchair Basics | | \bigcirc | AN | \bigcirc | | | 0.2/90 Min |
| MRT202 | Wheelchair Batteries | | \bigcirc | AN | \bigcirc | | | 0.2/120 Min |
| MRT203 | Power Wheelchair Preventive Maintenance and Troubleshooting | | ② | AN | \bigcirc | | | 0.1/60 Min |
| MRT204 | Power Wheelchair Electronics and Theory of Operation | | \bigcirc | AN | \bigcirc | | | 0.3/150 Min |
| MRT205 | Power Wheelchair Repair: Drivetrain Components | | \bigcirc | AN | \bigcirc | | | 0.2/120 Min |
| MRT301 | Introduction to Respiratory Repair | | \bigcirc | | \bigcirc | | | 0.1/60 Min |
| MRT302 | Basics of Compressors | | \bigcirc | | \bigcirc | | | 0.2/90 Min |
| MRT303 | Oxygen Concentrators | | \bigcirc | | \bigcirc | | | 0.4/240 Min |
| MRT304 | Aerosol Units and Suction Machines | | \bigcirc | | \bigcirc | | | 0.1/60 Min |
| MRT401 | Repair Technician Refresher | | \bigcirc | | \bigcirc | | | 0.1/90 Min |

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|--------------|---|-----------------------------------|------------------|-----------------------------|--|------------------|-----------------|-------------------|
| Orthotics | | | | | | | | |
| ORT101 | Overview of Orthotics | DRX3-4A | \bigcirc | | \bigcirc | | 1.25 | 0.2/105 Min |
| ORT102 | Lower Extremity Orthotics | DRX3-4A | \bigcirc | | \bigcirc | | 1.75 | 0.2/120 Min |
| ORT103 | Orthoses for the Spine | DRX3-4A | \bigcirc | | \bigcirc | | 1.75 | 0.2/90 Min |
| ORT104 | Upper Extremity Orthotics | DRX3-4A | \bigcirc | | \bigcirc | | 1.75 | 0.2/105 Min |
| Professional | /Personal Development | | | | | | | |
| PPD101 | Better Communication in the Workplace | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| PPD102 | Dealing with Difficult People | | \bigcirc | | \bigcirc | | | 0.2/135 Min |
| PPD104 | Professionalism – The Internal | | \bigcirc | | \bigcirc | | | 0.1/90 Min |
| PPD105 | Professionalism – The External | | \bigcirc | | \bigcirc | | | 0.1/90 Min |
| PPD201 | Stress vs. You – Winning the Battle | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| PPD202 | Stress Management – Dealing with Time, Technology, and Finances | | \bigcirc | | \bigcirc | | | 0.1/75 Min |
| PPD204 | Ethics in the Workplace | DRX1-7A & B DRX2-2C DRX2-7A | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| PPD301 | Business Writing | | \bigcirc | | $\langle \overline{\mathcal{A}} \rangle$ | | | 0.2/120 Min |

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|------------|--|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| Reimbursem | ent | | | | | | | |
| REM101 | Reimbursement Orders and the Intake Process | | \bigcirc | N | \bigcirc | | | 0.2/135 Min |
| REM102 | Reimbursement and Documentation | | \bigcirc | RN | \bigcirc | | | 0.3/165 Min |
| REM103 | Reimbursement Billing and Coding | | \bigcirc | N | \bigcirc | | | 0.3/180 Min |
| REM104 | Reimbursement Accounts Receivable Management and Collections | | ② | N | \bigcirc | | | 0.3/165 Min |
| REM201 | Funding Assistive Technology Services and Systems | | \bigcirc | AN | \bigcirc | | | 0.4/255 Min |
| REM202 | Medicare Documentation: Fast Facts | | \bigcirc | N | \bigcirc | | | 0.3/150 Min |
| REM401 | Reimbursement Refresher | | 4 | | \bigcirc | | | 0.2/120 Min |

| Retail Sales | Retail Sales | | | | | | | | | |
|--------------|---------------------------------|------------|----------|--|-------------|--|--|--|--|--|
| RET101 | Retail Sales Foundation | \bigcirc | | | 0.1/75 Min | | | | | |
| RET102 | Retail Sales and Your Customers | \bigcirc | | | 0.2/120 Min | | | | | |
| RET103 | Retail Products | \bigcirc | 4 | | 0.2/120 Min | | | | | |
| RET302 | Retail Reporting | \bigcirc | ② | | 0.1/75 Min | | | | | |

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| Respiratory (| AARC-Approved CRCEs) | | | | | | | |
| RSP101 | Transitioning from the Hospital to Home Care: RTs | | \bigcirc | | \bigcirc | \bigcirc | | 0.2/90 Min |
| RSP201 | Respiratory and Cardiopulmonary Anatomy and Physiology | | \bigcirc | | \bigcirc | \bigcirc | | 0.3/165 Min |
| RSP202 | Respiratory Disease Processes and Disease Management | | \bigcirc | | \bigcirc | \bigcirc | | 0.3/195 Min |
| RSP203 | Respiratory Care in the Home: Assessments | | \bigcirc | | \bigcirc | \bigcirc | | 0.3/165 Min |
| RSP204 | Sleep Disordered Breathing: Identification and Treatment | DRX2-10A | \bigcirc | | \bigcirc | \bigcirc | | 0.3/165 Min |
| RSP301 | Comprehensive Respiratory Services | | \bigcirc | | \bigcirc | \bigcirc | | 0.2/105 Min |
| RSP302 | Patient Education and Instruction – Respiratory Equipment | DRX2-10A | \bigcirc | | \bigcirc | \bigcirc | | 0.2/120 Min |
| RSP303 | Aerosol Therapy – A Comprehensive Overview | | \bigcirc | | \bigcirc | \bigcirc | | 0.2/135 Min |
| RSP401 | Customer Service and Courtesy: The Role of the RT | DRX2-4B DRX2-8B DRX2-10A | Q) | | \bigcirc | \bigcirc | | 0.1/60 Min |

| Rehab Supply | Rehab Supply Technology/Assistive Technology Professional Preparation 1 | | | | | | | | | |
|--------------|---|--|-------------|----|------------|--|--|-------------|--|--|
| RTS101 | The Role of the RTS and Rehab Companies | | \bigcirc | RN | \bigcirc | | | 0.2/105 Min | | |
| RTS201 | Anatomy and Physiology for Rehab | | (y) | RN | \bigcirc | | | 0.3/195 Min | | |
| RTS202 | Terminology and Biomechanics Related to Seating and Positioning | | ② | RN | ② | | | 0.1/75 Min | | |

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| COURSE# | HEALTHTRAINU™ COURSES | ACHC STANDARD | ACHC APPROVED | RESNA/ NRRTS ACCEPTED | IACET APPROVED | AARC ACCEPTED | ABC ACCEPTED | CEU/CRCE HOURS |
|---------|---|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| RTS203 | Positioning Goals & Assistive Technologies for Positioning Effectiveness | | ② | RN | \bigcirc | | | 0.2/120 Min |
| RTS204 | Proper Seating and Positioning – Evaluation and Application | | \bigcirc | RN | \bigcirc | | | 0.2/135 Min |
| RTS205 | Don't Let the Pressure Get You Down – An Overview of Pressure Ulcer Prevention and Management | | ② | RN | \bigcirc | | | 0.3/180 Min |
| RTS206 | Power Mobility under Medicare | | \bigcirc | RN | \bigcirc | | | 0.2/90 Min |

| Rehab Suppl | y Technology/Assistive Technology Professional Preparation 2 | | | | | |
|-------------|--|----------|----|------------|--|------------|
| RTS301 | Introduction and Overview of Assistive Technologies | ② | RN | \bigcirc | | 0.1/60 Min |
| RTS302 | A Framework for Assistive Technologies | ② | RN | \bigcirc | | 0.1/60 Min |
| RTS303 | The Disabled User of Assistive Technologies | ② | RN | \bigcirc | | 0.1/75 Min |
| RTS304 | Delivering Assistive Technologies Services to the Consumer | ② | RN | \bigcirc | | 0.1/75 Min |
| RTS305 | Seating Systems as Extrinsic Enablers, Pressure Management | ② | RN | \bigcirc | | 0.1/75 Min |
| RTS306 | Control Interfaces for Assistive Technology | ② | RN | \bigcirc | | 0.2/90 Min |
| RTS307 | Computers as Extrinsic Enablers for Assistive Technologies | ② | RN | \bigcirc | | 0.1/60 Min |
| RTS308 | Augmentative and Alternative Communication Systems | (| RN | \bigcirc | | 0.2/90 Min |

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|---------|--|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| RTS309 | Technologies that Enable Mobility and Control of the Environment | | ② | RN | \bigcirc | | | 0.1/75 Min |
| RTS310 | Sensory Aids for Persons with Visual of Auditory Impairments | | ② | RN | \bigcirc | | | 0.1/60 Min |
| RTS311 | Assistive Technologies in the Context of the Classroom and Work | | ② | RN | \bigcirc | | | 0.1/60 Min |
| RTS400 | Comprehensive Review for the RESNA Exam | | ② | | | | | 0/240 Min |
| Sales | | | | | | | | |
| SLS101 | Sales Basics | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| SLS102 | Sales Knowledge | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| SLS103 | Sales Planning | | \bigcirc | | \bigcirc | | | 0.2/150 Min |
| SLS104 | Prospecting | | \bigcirc | | \bigcirc | | | 0.1/60 Min |
| SLS105 | Sales Calls | | \bigcirc | | \bigcirc | | | 0.2/120 Min |
| SLS106 | Telephone Sales | | \bigcirc | | \bigcirc | | | 0.2/105 Min |
| SLS201 | Managed Care Sales and Sales Management | | \bigcirc | | \bigcirc | | | 0.1/90 Min |
| SLS401 | Sales Refresher | | \bigcirc | | \bigcirc | | | 0.2/135 Min |

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|--------------|---|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| Provider-Enh | anced Patient Care (No credits given) | | | | | | | |
| PEPC15 | Overview for Managers | | \bigcirc | | | | | |
| PEPC1-1 | Understanding and Meeting Customers' Needs | | \bigcirc | | | | | |
| PEPC1-2 | Tips from Hardwiring Excellence | | \bigcirc | | | | | |
| PEPC1-3 | Complementary Products | | \bigcirc | | | | | |
| PEPC2-1 | Patient Liaison Training | | \bigcirc | | | | | |
| PEPC2-2 | The Patient Liaison Job Description | | \bigcirc | | | | | |
| PEPC2-3 | Customer Service and Customer Needs | | \bigcirc | | | | | |
| PEPC2-4 | The Anatomy of a Sale | | \bigcirc | | | | | |
| PEPC2-5 | Listening Skills | | \bigcirc | | | | | |
| PEPC2-6 | A Script for Communication with Customers | | \bigcirc | | | | | |
| PEPC2-7 | Features, Benefits, and Cross-Selling | | \bigcirc | | | | | |
| PEPC2-8 | Upselling – Good, Better, and Best | | \bigcirc | | | | | |
| PEPC2-9 | Dealing with Customer Objections | | \bigcirc | | | | | |
| PEPC2-10 | Pre-Delivery and Post-Delivery Communications | | \bigcirc | | | | | |

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|---------|---|------------------|------------------|-----------------------------|-------------------|------------------|-----------------|-------------------|
| PEPC3-1 | Customers' Needs and the Delivery Technician's Role | | \bigcirc | | | | | |
| PEPC3-2 | Customer Service | | \bigcirc | | | | | |
| PEPC3-3 | Building Rapport with Customers | | \bigcirc | | | | | |
| PEPC3-4 | The Delivery Process | | \bigcirc | | | | | |
| PEPC3-5 | Home Assessment | | \bigcirc | | | | | |
| PEPC3-6 | Equipment Recommendations | | \bigcirc | | | | | |
| PEPC3-7 | Checklists and Assessment Forms | | \bigcirc | | | | | |
| PEPC3-8 | Powered Mobility and Recommendations | | \bigcirc | | | | | |